

This Listing Statement is compiled by the Exchange from documents filed by the Company in making application for listing. It is issued for the information of members, member firms and member corporations of the Exchange. It is not and is not to be construed as a prospectus. The Exchange has received no consideration in connection with the issue of this Listing Statement other than the customary listing fee. The documents referred to above are open for inspection at the general office of the Exchange.

LISTING STATEMENT No. 2245

LISTED SEPTEMBER 22, 1966
4,017,788 common shares of \$10 par value each,
of which 153,560 are subject to issuance.
Ticker abbreviation "NBT"
Dial ticker number 1884
Post section 2.5

THE TORONTO STOCK EXCHANGE

LISTING STATEMENT

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

Incorporated by a Special Act of The Legislature of the Province of New Brunswick, entitled "An Act to Incorporate The New Brunswick Telephone Company (Limited)" being Chapter 78 of The Acts of Assembly of the Province of New Brunswick, on April 6, 1888.

CAPITALIZATION AS AT JULY 31, 1966

SHARE CAPITAL	AUTHORIZED	ISSUED AND OUTSTANDING	TO BE LISTED
Common Shares of \$10 par value	6,000,000	3,864,228	4,017,788
FUNDED DEBT			
Debentures:			
Series A — Maturing October 1, 1973 — 3¾ %	1,500,000	1,500,000	
Series B — Maturing August 1, 1974 — 3¾ %	2,000,000	2,000,000	
Series C — Maturing November 15, 1977 — 3¾ %	2,000,000	2,000,000	
Series D — Maturing July 1, 1972 — 4½ %	3,500,000	3,500,000	
Series E — Maturing December 1, 1970 — 4¾ %	2,000,000	2,000,000	
Series F — Maturing April 1, 1976 — 4½ %	5,000,000	5,000,000	
Series G — Maturing April 1, 1979 — 5½ %	3,000,000	3,000,000	
Series H — Maturing March 1, 1982 — 5¾ %	5,000,000	5,000,000	
Series I — Maturing March 1, 1984 — 5¾ %	5,000,000	5,000,000	
Series J — Maturing September 1, 1986 — 6½ %	7,000,000	7,000,000	
	36,000,000	36,000,000	Nil

1. APPLICATION

The New Brunswick Telephone Company, Limited (hereinafter called the "Company") hereby makes application for the listing on the Toronto Stock Exchange of 4,017,788 common shares of \$10 par value of the capital stock of the Company of which 3,864,228 have been issued and are outstanding as fully paid and non-assessable. The remaining 153,560 common shares included in this application are held available for issue to employees under the terms of the Employees' Stock Plan.

2. HISTORY

The Company was incorporated by a special act of the Legislature of the Province of New Brunswick, entitled "An Act to Incorporate the New Brunswick Telephone Company (Limited)", being Chapter 78 of the Acts of Assembly of the Province of New Brunswick on April 6, 1888, for the purpose of constructing and maintaining telephone lines throughout the Province, and for providing telephone service within the Province. The purpose of incorporation was extended by supplementary letters patent in 1954 to include the following:

To provide and operate wireless telephone and radio-telephone systems and to provide and operate services and facilities for the transmission of intelligence, sound, television, pictures, writing, or signals.

3. NATURE OF BUSINESS

The Company provides telephone service and other communications services as outlined above throughout the Province of New Brunswick.

The Company is a member of the Trans Canada Telephone System which provides inter-provincial communications services and connects with major communications systems throughout the world.

The telephones in service and toll messages originated in the Province for the past five years were as follows:

YEAR	TELEPHONES IN SERVICE	TOLL MESSAGES ORIGINATED
1961	135,667	4,522,746
1962	143,980	4,818,519
1963	151,987	5,261,513
1964	160,980	5,796,928
1965	172,823	6,634,014

4. INCORPORATION

The Company was incorporated by a special act of the Legislature of the Province of New Brunswick entitled "An Act to Incorporate the New Brunswick Telephone Company (Limited)", being Chapter 78 of the Acts of Assembly of the Province of New Brunswick on April 6, 1888.

The original capital was \$100,000, consisting of 2,000 shares of \$50 each. The Act of Incorporation was subsequently amended as follows:

YEAR	HOW AMENDED	SHARES	AUTHORIZED PAR VALUE	CAPITAL AMOUNT
1890	Supplementary Letters Patent	3,000	\$50	\$ 150,000
1900	Supplementary Letters Patent	5,000	50	250,000
1905	Supplementary Letters Patent	12,000	50	600,000
1907	Chapter 58 — an Act to amend an Act to Incorporate The New Brunswick Telephone Company, Limited	200,000	10	2,000,000
1920	Supplementary Letters Patent	400,000	10	4,000,000
1928	Supplementary Letters Patent	600,000	10	6,000,000
1939	Supplementary Letters Patent	800,000	10	8,000,000
1947	Supplementary Letters Patent	1,400,000	10	14,000,000
1949	Chapter 67 — An Act to amend Chapter 58, 7 Edward VII, (1907), respecting The New Brunswick Telephone Company, Limited			
1951	Supplementary Letters Patent	2,000,000	10	20,000,000
1955	Supplementary Letters Patent	3,000,000	10	30,000,000
1959	Supplementary Letters Patent	4,000,000	10	40,000,000
1964	Supplementary Letters Patent	6,000,000	10	60,000,000

5. SHARE ISSUES DURING PAST TEN YEARS

The following share issues were made to shareholders on a right's basis:

YEAR	SHARES ISSUED	PRICE	AMOUNT REALIZED
1957	381,884	10.00	\$ 3,818,840.00
1958	229,211	10.00	2,292,110.00
1961	319,642	10.00	3,196,420.00
1963	417,568	10.00	4,175,680.00
	1,200*	13.75	16,500.00
1965	422,633	12.50	5,282,912.50
	4,242*	17.875	75,825.75
	<u>1,776,380</u>		<u>\$18,858,288.25</u>

*These shares were not taken up on rights and were sold by tender.

Also, 147,640 shares were issued to employees in this period under the terms of the Employees' Stock Plan. The proceeds of all shares issued were used for general corporate purposes.

6. STOCK PROVISIONS AND VOTING POWERS

Each common share carries one vote at all meetings of the shareholders. All shares rank equally.

7. DIVIDEND RECORD

The Company has, during each of the last ten years, paid quarterly dividends on the fifteenth day of the first month of each quarter.

Annual dividends declared and paid were as follows:

YEAR	RATE PER SHARE	AMOUNT
1956	60¢	\$1,152,089
1957	60¢	1,333,452
1958	60¢	1,430,179
1959	60¢	1,542,192
1960	60¢	1,550,969
1961	60¢	1,701,841
1962	60¢	7,762,241
1963	60¢	1,896,389
1964	72¢	2,441,904
1965	72¢	2,533,093

On August 31, 1966 the Board of Directors increased the dividend rate to 80 cents per annum.

8. RECORD OF PROPERTIES

As at June 30, 1966, the Company had 179,261 telephones in service. The Company owns and operates all the plant necessary to provide good telephone and other communication services. It owns real estate in the principal cities, towns, and villages in the Province. The plant, which includes a microwave radio network covering the Province, is engineered, constructed and maintained to conform to the highest standard of telephone and communications service.

Following is a list of the Company's fixed assets:

Land and Buildings	\$ 11,353,523
Telephone Plant	102,065,198
includes equipment on customers premises, poles, cable, wire, and central office equipment including a microwave radio network.	
General Equipment	2,659,807
includes vehicles, work equipment, furniture and office machines.	
	\$116,078,528

9. SUBSIDIARY COMPANIES

The Company does not have any subsidiary companies.

10. FUNDED DEBT

The Company's funded debt consists of the following:

Debentures:

Series A — Maturing October 1, 1973 — 3¾ %	\$ 1,500,000
Series B — Maturing August 1, 1974 — 3¾ %	2,000,000
Series C — Maturing November 15, 1977 — 3¾ %	2,000,000
Series D — Maturing July 1, 1972 — 4½ %	3,500,000
Series E — Maturing December 1, 1970 — 4¾ %	2,000,000
Series F — Maturing April 1, 1976 — 4½ %	5,000,000
Series G — Maturing April 1, 1979 — 5½ %	3,000,000
Series H — Maturing March 1, 1982 — 5½ %	5,000,000
Series I — Maturing March 1, 1984 — 5¾ %	5,000,000
Series J — Maturing September 1, 1986 — 6½ %	7,000,000
	\$36,000,000

All series of debentures are secured by a trust indenture dated as of October 1, 1948 between the Company and The Maritime Trust Company (which has since been merged with the Montreal Trust Company). The terms of each series of debentures, subsequent to the debentures of Series "A" issued under the trust indenture, are set out in trust indentures supplemental to the original trust indenture.

11. OPTIONS, UNDERWRITINGS, ETC.

As at July 31, 1966, 100,820 shares were under subscription and being paid for by payroll deductions under the terms of the Employees' Stock Plan. An additional 52,740 shares are authorized for issue but have not yet been subscribed. The Employees' Stock Plan gives each employee the right to subscribe for ten shares of common stock, at a price fixed by the Board of Directors and approved by the Board of Commissioners of Public Utilities, for each \$300 of salary, to be paid for by payroll deductions over a period of two and one-half years. There is a limit of five hundred shares which any employee may subscribe for at any one time.

12. LISTING ON OTHER STOCK EXCHANGES

Application is being made concurrently herewith to list on the Montreal Stock Exchange.

13. STATUS UNDER SECURITIES ACTS

The Company has not had occasion in recent years to file a prospectus in any government office, nor has it had occasion to register any of its issues of securities with any securities commission. The issuing of securities by the Company is under the jurisdiction of the Board of Commissioners of Public Utilities of New Brunswick by virtue of Section 35 of the Public Utilities Act.

The Company has effected its equity financing in recent years by the issuing of rights to its shareholders to purchase additional common shares in the capital stock of the Company and debt financing has been effected by the private placement of various issues of Debentures secured by a Trust Indenture and various Supplemental Trust Indentures. All of such issues have been approved by the Board of Commissioners of Public Utilities.

14. FISCAL YEAR

The fiscal year of the Company ends on December 31.

15. ANNUAL MEETINGS

The By-Laws of the Company provide that the annual meetings of the Company shall be held in Saint John, New Brunswick, on the third Thursday of February. The last annual meeting was on February 17, 1966.

16.

HEAD AND OTHER OFFICES

The head office of the Company is at Queen Street, Fredericton, New Brunswick. The executive and stock transfer offices are located at 22 Prince William Street, Saint John, New Brunswick.

17.

TRANSFER AGENT

The Company shares are transferable at the Company Stock Transfer Office at Saint John, and at the Royal Trust Company in Montreal and Toronto. Share certificates are mutually interchangeable.

18.

TRANSFER FEE

No fee is charged on stock transfers other than the customary government stock transfer taxes.

19.

REGISTRAR

The Registrar of the Company is The Royal Trust Company at Saint John, Montreal, and Toronto.

20.

AUDITORS

The auditors of the Company are Messrs. Cox and Hammett, Chartered Accountants, 40 Charlotte Street, Saint John, New Brunswick.

21.

OFFICERS

The Officers of the Company are:

NAME	OFFICE	HOME ADDRESS
J. Laurence Black	Chairman of Board	Sackville, New Brunswick
Kenneth V. Cox	President	216 Roderick Row Lancaster, New Brunswick
Edwin G. Graham	Vice-President, Planning	121 Beach Crescent Saint John, New Brunswick
George C. Turner	Vice-President, Finance	243 Germain Street Saint John, New Brunswick
Norman E. Britton	Secretary-Treasurer	95 Union Street Saint John, New Brunswick

22.

DIRECTORS

NAME	OCCUPATION AND BUSINESS ADDRESS	HOME ADDRESS
J. Laurence Black	President J. L. Black & Sons, Ltd. Sackville, N.B.	Sackville, N.B.
Kenneth V. Cox	President The New Brunswick Telephone Company, Limited 22 Prince William St. Saint John, N.B.	216 Roderick Row Lancaster, N.B.
John G. Burchill	President Geo. Burchill & Sons (Plywood) Limited South Nelson, N.B.	South Nelson, N.B.
Norwood Carter	Lawyer Edison, Aird & Berlis 111 Richmond Street West Toronto 1, Ontario	222 Lonsmount Drive Toronto, Ontario
Alden R. Clark	President J. Clark & Son Ltd. Fredericton, N.B.	Forest Hill Fredericton, N.B.
Clarence T. Clark	Vice-Pres., Manufacturing Fraser Companies Limited Edmundston, N.B.	16 Matheson Street Edmundston, N.B.
J. Eric Cormier	Business Executive 981 Main Street Moncton, N.B.	St. Anselme, N.B.
Robert C. Eddy	Manager George Eddy Co. Limited Building Supplies Div. Bathurst, N.B.	245 St. Patrick St. Bathurst, N.B.

R. Whidden Ganong	President Ganong Bros. Limited St. Stephen, N.B.	St. Stephen, N.B.
James A. Hobbs	Executive Vice-President The Bell Telephone Company of Canada 1050 Beaver Hall Hill Montreal 1, P.Q.	2201 Sunset Road Town of Mount Royal Montreal, P.Q.
Alexander G. Lester	Executive Vice-President (Planning & Research) The Bell Telephone Company of Canada 1050 Beaver Hall Hill Montreal 1, P.Q.	2655 Graham Blvd. Town of Mount Royal Montreal, P.Q.
Alphee E. Levesque	President Bell Equipment Co. Ltd. Edmundston, N.B.	9 St. George Street Edmundston, N.B.
Leonard Lockhart	President Lockhart Woodworkers Ltd. 95 Westmorland Street (Box 729) Moncton, N.B.	182 Portledge Ave. Moncton, N.B.
Andrew H. McCain	Vice-President and General Manager McCain Produce Co., Ltd. Florenceville, N.B.	Florenceville, N.B.
Charles N. Wilson	President The Standard Dredging Co., Ltd. Saint John, N.B.	290 Crown Street Saint John, N.B.

CERTIFICATE

Pursuant to a resolution duly passed by its Board of Directors, The New Brunswick Telephone Company, Limited hereby applies for listing of the abovementioned securities on The Toronto Stock Exchange, and the undersigned officers thereof hereby certify that the statements and representations made in this application and in the documents submitted in support thereof are true and correct.

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

Per:



K. V. COX, President

N. E. BRITTON, Secretary-Treasurer

Distribution of Common stock as of August 17, 1966:

NUMBER		SHARES
2,267	Holders of 1 — 24 share lots	25,512
3,926	" " 25 — 99 " "	215,432
2,732	" " 100 — 199 " "	373,801
1,227	" " 200 — 299 " "	293,750
655	" " 300 — 399 " "	222,746
419	" " 400 — 499 " "	184,143
795	" " 500 — 999 " "	529,552
355	" " 1000 — up " "	2,019,292
<u>12,376</u>	<u>Shareholders</u>	<u>Total Shares 3,864,228</u>

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

COMPARATIVE BALANCE SHEET

ASSETS, DECEMBER 31

	1965	1964
TELEPHONE PROPERTY (at cost)		
Land and Buildings	\$ 11,203,756	\$ 9,895,670
Telephone Plant	95,839,505	86,224,018
General Equipment	2,474,724	2,254,224
Total	<u>\$109,517,985</u>	<u>\$ 98,373,912</u>
CURRENT ASSETS		
Cash and Temporary Cash Investments (note 1)	\$ 1,547,644	\$ 2,450,374
Accounts Receivable (note 2)	3,340,769	2,853,754
Material and Supplies (at cost)	1,341,403	1,267,065
Prepayments	131,764	160,034
Total	<u>\$ 6,361,580</u>	<u>\$ 6,731,227</u>
DEFERRED CHARGES		
Unamortized Discount on Long Term Debt	\$ 180,816	\$ 194,425
Other Deferred Charges	133,583	77,000
Total	<u>\$ 314,399</u>	<u>\$ 271,425</u>
TOTAL ASSETS	<u>\$116,193,964</u>	<u>\$105,376,564</u>

LIABILITIES, DECEMBER 31

	1965	1964
CAPITAL STOCK AND RETAINED EARNINGS		
Common Stock (note 3)	\$ 38,519,380	\$ 34,047,330
Premium on Capital Stock	1,281,926	181,772
Capital Surplus	93,230	93,230
Retained Earnings	6,682,826	5,625,203
Total	<u>\$ 46,577,362</u>	<u>\$ 39,947,535</u>
LONG TERM DEBT (note 4)	<u>\$ 29,000,000</u>	<u>\$ 29,000,000</u>
CURRENT LIABILITIES		
Bank Loan	\$ 384,000	
Accounts Payable	2,077,773	\$ 1,771,856
Income and Other Taxes Accrued	1,379,664	1,635,013
Dividend Payable January 15	692,312	612,048
Interest Accrued on Debentures	336,719	336,719
Total	<u>\$ 4,870,468</u>	<u>\$ 4,355,636</u>
ACCUMULATED DEPRECIATION (note 5)	<u>\$ 26,074,914</u>	<u>\$ 23,314,491</u>
DEFERRED CREDITS		
Unamortized Premium on Long Term Debt	\$ 11,689	\$ 13,017
Employees' Stock Plan (note 6)	411,099	268,501
Deferred Income Tax (note 7)	9,031,083	8,241,692
Other Deferred Credits	217,349	235,692
Total	<u>\$ 9,671,220</u>	<u>\$ 8,758,902</u>
TOTAL LIABILITIES	<u>\$116,193,964</u>	<u>\$105,376,564</u>

The notes to financial statements are an integral part of this statement.

Submitted with our accompanying report dated January 18, 1966,
COX & HAMMETT, Chartered Accountants.

The New Brunswick Telephone Company, Limited.

Signed on behalf of the Board of Directors:

ALDEN R. CLARK, Director

ANDREW H. McCAIN, Director

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

COMPARATIVE INCOME STATEMENT

DECEMBER 31

	1965	1954
OPERATING REVENUES		
Local Service	\$ 10,763,473	\$ 9,943,534
Toll Service	12,997,658	11,087,261
Miscellaneous (note 8)	692,296	670,692
Less: Uncollectible Operating Revenues	74,631	127,300
Total	<u>24,378,796</u>	<u>21,574,187</u>
OPERATING EXPENSES		
Maintenance	\$ 4,966,016	\$ 4,328,227
Depreciation	4,567,097	3,972,974
Traffic	1,851,477	1,756,931
Commercial	1,402,483	1,209,027
Other Operating Expenses	2,696,486	2,406,811
Taxes Other than Income Taxes	652,628	559,134
Total	<u>\$ 16,136,187</u>	<u>\$ 14,233,104</u>
NET OPERATING REVENUES	<u>\$ 8,242,609</u>	<u>\$ 7,341,083</u>
OTHER INCOME (note 9)	<u>\$ 153,728</u>	<u>\$ 198,897</u>
INCOME BEFORE INTEREST CHARGES	<u>\$ 8,396,337</u>	<u>\$ 7,539,980</u>
INTEREST CHARGES		
Interest on Debentures	\$ 1,366,875	\$ 1,318,958
Other Interest	22,703	14,952
Amortization of Discount and Premium on Long Term Debt	12,280	11,952
Total	<u>\$ 1,401,858</u>	<u>\$ 1,345,862</u>
INCOME BEFORE TAX THEREON	<u>\$ 6,994,479</u>	<u>\$ 6,194,118</u>
INCOME TAXES	<u>\$ 3,403,763</u>	<u>\$ 3,031,380</u>
NET INCOME	<u>\$ 3,590,716</u>	<u>\$ 3,162,738</u>

STATEMENT OF RETAINED EARNINGS

	1965	1964
BALANCE AT BEGINNING OF YEAR	<u>\$5,625,203</u>	<u>\$4,907,769</u>
ADD		
Net Income for Year	\$3,590,716	\$3,162,738
Miscellaneous Credits		1,010
Total	<u>\$9,215,919</u>	<u>\$8,071,517</u>
DEDUCT		
Dividends	\$2,533,093	\$2,441,904
Miscellaneous Debits		4,410
Total	<u>\$2,533,093</u>	<u>\$2,446,314</u>
BALANCE AT END OF YEAR	<u>\$6,682,826</u>	<u>\$5,625,203</u>

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

SOURCE AND DISPOSITION OF FUNDS (IN THOUSANDS)

	1965	1964
SOURCE		
Net Income	\$ 3,591	\$ 3,159
Depreciation Allowance — Plant and Equipment	4,567	3,973
Depreciation Allowance — Vehicles and Work Equipment	278	265
Deferred Income Tax	789	767
Capital Stock issued	5,572	256
Debentures issued		5,000
Miscellaneous Deferred Items	80	
Decrease in Working Capital	884	
TOTAL	<u>\$15,761</u>	<u>\$13,420</u>
DISPOSITION		
Gross Construction Expenditure	\$14,207	\$11,167
Less: Reused Materials included therein	979	990
Sub-Total	<u>\$13,228</u>	<u>\$10,177</u>
Dividends	2,533	2,442
Miscellaneous Deferred Items		41
Increase in Working Capital		760
TOTAL	<u>\$15,761</u>	<u>\$13,402</u>

NOTES TO FINANCIAL STATEMENTS

1. Temporary investments of \$1,546,844 are valued at cost, not in excess of market value.
2. Mainly amounts due from customers after provision for uncollectible accounts.
3. Par value \$10 per share.
Authorized 6,000,000 shares.
Fully paid and issued 3,846,178 shares.
Fully paid but unissued 5,760 shares.
4. Debentures:

Series A — Maturing October	1, 1973 — 3¾ %	\$ 1,500,000
Series B — Maturing August	1, 1974 — 3¾ %	2,000,000
Series C — Maturing November	15, 1977 — 3¾ %	2,000,000
Series D — Maturing July	1, 1972 — 4½ %	3,500,000
Series E — Maturing December	1, 1970 — 4¾ %	2,000,000
Series F — Maturing April	1, 1976 — 4½ %	5,000,000
Series G — Maturing April	1, 1979 — 5½ %	3,000,000
Series H — Maturing March	1, 1982 — 5¾ %	5,000,000
Series I — Maturing March	1, 1984 — 5¾ %	5,000,000
		<u>\$29,000,000</u>
5. Depreciation is calculated on a straight line basis.
6. Instalments paid by employees and interest thereon.
7. Deferred Income Tax applicable to future years — depreciation claimed for tax purposes being in excess of that charged to operating expense.
8. Mainly from directory advertising and circuit rentals.
9. Mainly interest on plant under construction and on temporary cash investments.

AUDITORS' REPORT

To the Shareholders of
THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

We have examined the balance sheet of The New Brunswick Telephone Company, Limited as at December 31, 1965, and the statements of income, retained earnings, and source and disposition of funds for the year ended on that date and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet and statements of income, retained earnings, and source and disposition of funds present fairly the financial position of the Company as at December 31, 1965, and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

COX & HAMMETT,
Chartered Accountants

Saint John, N.B., January 18, 1966

10-YEAR STATISTICAL RECORD
DECEMBER 31

	1965	1964	1963	1962	1961	1960	1959	1958	1957	1956
PLANT AND EQUIPMENT										
Total	\$109,517,985	\$98,373,917	\$90,230,297	\$81,878,951	\$74,348,370	\$68,037,384	\$63,138,306	\$59,209,084	\$54,141,790	\$46,097,327
Per Telephone	\$ 634	\$ 611	\$ 594	\$ 569	\$ 548	\$ 534	\$ 522	\$ 512	\$ 486	\$ 438
Gross Construction *	\$ 14,207,369	\$11,167,491	\$10,594,847	\$10,568,623	\$ 8,486,640	\$ 6,946,774	\$ 5,930,471	\$ 7,394,225	\$ 9,597,555	\$ 8,471,547
STOCK AND DEBENTURES										
Total	\$ 67,519,380	\$63,047,330	\$57,803,330	\$53,455,950	\$48,323,150	\$44,926,130	\$44,812,330	\$44,618,630	\$39,225,320	\$35,337,580
Common Stock	\$ 38,519,380	\$34,047,330	\$33,803,330	\$29,455,950	\$29,323,150	\$25,926,130	\$25,812,330	\$25,618,630	\$23,225,320	\$19,337,580
Debentures	\$ 29,000,000	\$29,000,000	\$24,000,000	\$24,000,000	\$19,000,000	\$19,000,000	\$19,000,000	\$19,000,000	\$16,000,000	\$16,000,000
NUMBER OF TELEPHONES										
Total Telephones	172,823	160,980	151,987	143,980	135,667	127,450	121,049	115,649	111,418	105,305
Business	47,536	43,503	40,997	39,194	36,579	34,393	32,542	30,638	29,143	27,730
Residence	125,287	117,477	110,990	104,786	99,088	93,057	88,507	85,011	82,275	77,575
% Residence of Total	72.5	73.0	73.0	72.8	73.0	73.0	73.1	73.5	73.8	73.7
% Dial of Total	91.3	89.9	87.2	84.9	80.9	78.7	75.2	72.3	66.8	64.7
% Dial of Total	99	97	97	94	92	91	90	87	85	83
NUMBER OF EXCHANGES										
NUMBER OF MESSAGES*										
Total Toll Messages	6,634,014	5,796,928	5,261,513	4,818,519	4,522,746	4,266,800	4,108,142	3,990,200	3,872,449	3,732,094
Daily Local Messages	869,803	824,975	768,042	720,164	710,295	646,952	611,871	577,582	534,185	516,110
NUMBER OF SHAREHOLDERS										
Total Shareholders	12,192	11,411	11,347	10,763	10,661	10,033	9,903	9,756	9,092	8,083
In New Brunswick	8,795	8,215	8,122	7,807	7,938	7,682	7,623	7,517	7,122	6,383
Elsewhere	3,397	3,196	3,225	2,956	2,723	2,351	2,280	2,239	1,970	1,700
NUMBER OF EMPLOYEES										
Total Employees	1,844	1,649	1,628	1,586	1,588	1,559	1,592	1,633	1,731	1,659
Men	951	828	809	772	728	661	651	683	705	669
Women	893	821	819	814	860	898	941	950	1,026	990
TOTAL PAYROLL										
TOTAL OPERATING REVENUES*	\$ 8,051,993	\$ 7,065,241	\$ 6,670,962	\$ 6,197,479	\$ 5,703,820	\$ 5,220,208	\$ 4,947,166	\$ 4,844,001	\$ 4,734,645	\$ 4,191,032
TOTAL OPERATING EXPENSES*	\$ 24,378,796	\$21,574,187	\$18,987,570	\$17,190,277	\$16,134,815	\$14,828,343	\$13,831,017	\$12,096,068	\$10,601,236	\$ 9,827,565
TOTAL OPERATING EXPENSES*	\$ 16,136,187	\$14,233,104	\$12,959,771	\$11,757,290	\$11,028,535	\$ 9,850,317	\$ 9,127,508	\$ 8,641,423	\$ 7,865,543	\$ 6,921,338
TAXES PER AVERAGE TELEPHONE*										
Total Taxes	\$ 24.30	\$ 22.92	\$ 20.03	\$ 19.30	\$ 19.77	\$ 20.38	\$ 19.97	\$ 14.28	\$ 12.33	\$ 13.66
Income	\$ 20.39	\$ 19.35	\$ 16.49	\$ 15.81	\$ 16.28	\$ 16.76	\$ 16.43	\$ 10.86	\$ 9.10	\$ 11.01
Other	\$ 3.91	\$ 3.57	\$ 3.54	\$ 3.49	\$ 3.49	\$ 3.62	\$ 3.54	\$ 3.42	\$ 3.23	\$ 2.65
NET INCOME*										
Net Income Per Share*	\$ 3,590,716	\$ 3,162,738	\$ 2,556,815	\$ 2,340,118	\$ 2,251,204	\$ 2,168,276	\$ 2,038,097	\$ 1,524,842	\$ 1,266,582	\$ 1,413,227
Dividend Per Share*	\$ 1.02	\$ 0.93	\$ 0.81	\$ 0.80	\$ 0.79	\$ 0.84	\$ 0.79	\$ 0.64	\$ 0.57	\$ 0.74
Dividend Per Share*	\$ 0.72	\$ 0.72	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60

*For the year ended December 31

FINANCIAL STATEMENTS

THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

BALANCE SHEET as at June 30, 1966

ASSETS

TELEPHONE PROPERTY (at cost)

Land and Buildings	\$ 11,353,523
Telephone Plant	102,065,198
General Equipment	2,659,807
Total	<u>\$116,078,528</u>

CURRENT ASSETS

Cash and Temporary Cash Investments	\$ —
Accounts Receivable — Note 1	3,619,690
Material and Supplies	959,959
Prepayments	252,955
Total	<u>\$ 4,832,604</u>

DEFERRED CHARGES

Unamortized Discount on Long Term Debt	\$ 174,012
Other Deferred Charges	189,980
Total	<u>\$ 363,992</u>

TOTAL ASSETS	<u>\$121,275,124</u>
--------------------	----------------------

LIABILITIES

CAPITAL STOCK AND RETAINED EARNINGS

Common Stock — Note 2	\$ 38,641,380
Premium on Capital Stock	1,288,161
Capital Surplus	93,230
Retained Earnings	7,089,909
Total	<u>\$ 47,112,680</u>

LONG TERM DEBT — Note 3	<u>\$ 29,000,000</u>
-------------------------------	----------------------

CURRENT LIABILITIES

Bank Loan	\$ 3,472,210
Accounts Payable	2,153,836
Income and Other Taxes Accrued	950,847
Dividend Payable July 15	694,180
Interest Accrued on Debentures	336,719
Total	<u>\$ 7,607,792</u>

ACCUMULATED DEPRECIATION — Note 4	<u>\$ 27,291,740</u>
---	----------------------

DEFERRED CREDITS

Unamortized Premium on Long Term Debt	\$ 11,024
Employees' Stock Plan — Note 5	486,471
Deferred Income Tax — Note 6	9,451,083
Other Deferred Credits	314,334
Total	<u>\$ 10,262,912</u>

TOTAL LIABILITIES	<u>\$121,275,124</u>
-------------------------	----------------------

AUDITORS' REPORT

To the Directors of
THE NEW BRUNSWICK TELEPHONE COMPANY, LIMITED

We have examined the accompanying interim balance sheet of The New Brunswick Telephone Company, Limited as at June 30, 1966, and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet presents fairly the financial position of the Company as at June 30, 1966, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

COX & HAMMETT,
Chartered Accountants

Saint John, N.B., September 9, 1966

NOTES TO FINANCIAL STATEMENTS

1. Mainly amounts due from customers after provision for uncollectible accounts.
2. Par value \$10 per share.
 Authorized 6,000,000 shares.
 Fully paid and issued 3,856,558 shares.
 Fully paid but unissued 7,580 shares.
3. Debentures:

Series A — Maturing October	1, 1973 — 3 $\frac{3}{8}$ %	\$ 1,500,000
Series B — Maturing August	1, 1975 — 3 $\frac{3}{8}$ %	2,000,000
Series C — Maturing November	15, 1977 — 3 $\frac{3}{8}$ %	2,000,000
Series D — Maturing July	1, 1972 — 4 $\frac{1}{2}$ %	3,500,000
Series E — Maturing December	1, 1970 — 4 $\frac{3}{4}$ %	2,000,000
Series F — Maturing April	1, 1976 — 4 $\frac{1}{8}$ %	5,000,000
Series G — Maturing April	1, 1979 — 5 $\frac{1}{8}$ %	3,000,000
Series H — Maturing March	1, 1982 — 5 $\frac{5}{8}$ %	5,000,000
Series I — Maturing March	1, 1984 — 5 $\frac{3}{4}$ %	5,000,000
		\$29,000,000
4. Depreciation is calculated on a straight line basis.
5. Instalments paid by employees and interest thereon.
6. Deferred Income Tax applicable to future years — depreciation claimed for tax purposes being in excess of that charged to operating expense.
7. On September 1, 1966, the Company issued \$7,000,000, principal amount, 6 $\frac{1}{2}$ % Series J Debentures for a price of \$6,930,000.
 The Company comptroller estimates the working capital on September 1, 1966, to be approximately \$2,000,000.

